THE NEXT WAVE OF P&C INSURANCE SOLUTIONS

SPEAR

CONNECTIONS
Policy Administration & Billing Software

Connections™ is a comprehensive, highly configurable cloud-hosted insurance policy administration and billing solution for alternative and commercial property and casualty insurance markets, including workers' compensation. The technology underpinning Connections™ allows it to support the complex needs of insurance organizations with varying requirements. With more than 45+ successful implementations since 2009, the enterprise solution is backed by, and supported by, a seasoned and experienced team of industry experts and technologists.

U/W & Quoting

CRM

Billing

Renewals

Loss Control

Portal

Who We Serve

Insurance Companies/Carriers · TPA's · Self-Insured Groups/Employers Risk Management Firms · Public Entity Groups · Program Administrators

Spotlight on **Connections™**

▶ **Drive** Premium & Retention

Our customers care about three things: Driving Premium, Reducing Their Combined Ratio, and Providing Greater Services. Connections™ is uniquely tailored to create the foundation for you to transform your business to accomplish these goals. By having all a programs policy data in a single source, teams across your business will be able to communicate more effectively, customers will feel more connected with you, and agents will have a better experience submitting business to your program, helping to create and retain premium.

▶ **Evolve** Your Insurance Program

From the first interaction with your network of agents, to the rating/assessment of risk, through policy issuance, billings/invoicing, audit, and finally renewals, our solution provides an immersive experience for your team to better manage their day-to-day operations. With all of this data in a single source, the reporting engine enables you see a holistic image of your business, gleaning deeper insights into your insurance program.

▶ Time Tested & **Proven**

For more than 15 years, the Connections™ solution has proven itself as a reliable, efficient, and preferred insurance technology solution.

SPEED. CONTROL. RESULTS.

Fast and Accurate Policy Administration

Powerful rules-based underwriting system accommodate multi-state, multi-line policy administration, so that policies get written quickly, accurately and in compliance with your organization's guidelines.

▶ CLIENT RELATIONSHIP MANAGEMENT (CRM)

- Eliminate multiple spreadsheets and manage your customers in a single place that is shared by your teams.
- Track the life cycle of each customer's policy, billings, and claims information.
- Create efficiencies with powerful workflow tools that allow you to manage every aspect of your portfolio.
- Stay on schedule and on task with calendaring tools and a task management system.
- Automatically retain historical data that is readily accessible.

▶ UNDERWRITING, QUOTING, & POLICY MANAGEMENT

- Streamline your underwriting process end to end.
- Quickly underwrite and issue quotes and policies.
- Gain visibility of where things are in the process, across different workflows, and where premium dollars are at, enabling you to be as strategic as possible.
- Ensure policies and documents are NCCI and state bureau compliant and reportable.

CONNECTIONS

▶ BILLING & RECEIVABLES

- Simplify complex and manual billing processes.
- Bill premiums and collect funds in multiple ways.
- Automate invoice record creation.
- Reduce double entry required to keep ledgers accurate and up-to-date with accounting integrations.
- Automate cancellation notifications with the data from billing working with underwriting.

▶ LOSS CONTROL & PREVENTION

- Reduce loss with risk evaluation tools.
- Easily perform initial, annual, scheduled or spontaneous inspections.

▶ RENEWALS

- Secure and maintain existing business through automated renewals processes and questionnaires.
- Reduce countless hours collecting and processing renewal applications.

▶ REPORTS

- Enable business decisioning through data-backed analytics with canned reports as well as the ability to create full-featured custom reports.
- Gain complete business intelligence with reports that include data from policies, billing and claims.
- Seamless internal and external report delivery with the ability to schedule reports to be automatically sent to your inbox. Reports can be generated in PDF, Excel or Word format.

ABOUT **SPEAR TECHNOLOGIES**

Spear is a leading provider of core software solutions for the P&C insurance industry. Spear's cloud-native Policy, Billing, Claims and Portal solutions enable organizations to easily configure their systems to align with their unique and ever-changing business needs.

For more information about Spear Technologies, visit www.spear-tech.com.

THE NEXT WAVE OF P&C INSURANCE SOLUTIONS

SPEAR

SPEED. CONTROL. RESULTS.